My Golf Journey Letter by Dennis J. Savoie



I am seeking **full-time employment at a recognizable golf facility** with the objective to enhance my Level 2-3 PGA|PGM Executive Management career path.

PGA of America Membership. PGA|PGM Associate program is my pathway to eligibility to a PGA Professional Membership after completing requirements in PGA|PGM Associate Level 3.

My PGA golf PGA Associate Program skills are Executive Management, Golf Operations, Teaching and Coaching resulting from PGA|PGM Level 1 & 2; as well as Texas Women's University – Kwon Golf Biomechanics educational work products and instruction. I have five (5+) years of one-on-one Teaching and Coaching (T&C) instruction with PGA, USGA, NTPGA and Bryon Nelson Classic Champion PGA Instructors and mentors starting in 2021. My P/T golf pro shop retail skills started in 2017 with PGA Superstore Dallas custom fitting clubs in ball flight simulation bays with an expert fitter trainer on all the major club manufacturing OEMs while in training. Prior to retirement - I worked 40+ years in a corporate career graduating with a BS in Engineering from the University of Louisiana then leveraging my academics in technology, telecommunications, and aerospace programs with Fortune 100-500 corporations. My past functional roles were with programs, projects, products, proposals, and people management.

I am currently in prep work for a PGA 36-hole Players Ability Test (PAT) qualifying score before PGA|PGM Level 3 PGA Associate program work product completion.

TWU-Kwon Golf Biomechanics. Texas Woman's University holds the honour and global reputation as the powerhouse for the "Science of Golf Swing Analysis" all in part because of its university state-of-art golf research lab setting and kinesiology professor.

I am certified by one of the foremost and world-renowned leading authority on the science of golf biomechanics and swing kinematics, Dr. Young-Hoo Kwon PhD, Professor of Kinesiology. I am one (1) out of eleven (11) TWU-Kwon Golf Biomechanics instructors for the entire state of Texas along with hundreds world-wide. Dr. Kwon's academic background is Exercise and Sports Science specializing in Biomechanics with a minor in Mechanical Engineering; and 15+ years as Director of Texas Woman's University (TWU) golf biomechanics and motor behavioural lab research. My sixty (60) TWU-Kwon's golf biomechanics classroom hours of instruction, certification and knowledge-based foundation was created from over 400+ actual PGA Tour Pros, College Players, and International Tour Pro participant swing kinematics in TWU's golf lab Denton, Texas over a 15+ year timeframe.

Sphere Golf LLC. Sphere Golf LLC is a NTPGA B-9 in concert with PGA|PGM Level 2-3 work products and seminars targeting a PGA Membership. Sphere Golf LLC Texas SOS # 803781015 strategic objective is the "Science of Golf Swing Analysis" to benefit an experienced golfer's corrective performance biomechanics from the ground up.

Thank you for reviewing this letter and the accompanying material. I would very much like the opportunity to discuss, in person, how I can meet the demands of a well-defined role and performance expectations.

Sincerely,

Dennis J Savoie

Dennis Savoie
PGA | PGM Associate| Level 2 | ID. 27807352

Golf and Corporate Resume of Dennis J. Savoie

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PGA | PGM L-2 Facility Executive Management, T&C and Golf Operations	**Golf Biomechanics, Golf T&C; Golf Fitness, Club Fitting & Pro Shop POS**	**Corporate Sales, 4Ps-Marketing; Financial & Budgeting; Operations**	**Corporate Programs, Projects, Proposals, Products & People Mgt.**

PGA of America Membership - My Golf Journey (2024 – Present)

Sphere Golf LLC Tyler, Texas (Golf Biomechanics Consultant – NTPGA B-9) 2024 – Present

- Golf Biomechanics and Golf Fitness Core Competencies – Golf Biomechanics Consultant.
- PGA, USGA, NTPGA, Bryon Nelson Championship PGA Tour Pro Instructors/Mentors. 2021- Present
- Texas Women University (TWU) – Kwon Golf Biomechanics Certification Instructor.
- TWU-Kwon Golf Biomechanics Lab Kinematics Sequence – Dr. Kwon Golf Swing Analysis.
- National Academy of Sports Medicine Golf Fitness Certification Instructor.
- PING Academy and Titleist University Certified Club Fitting Professional.
- GPC at Eagles Bluff Country Club – East Texas Golf Performance Center (GPC) Membership.
- Cascades Country Club Membership (Home of NTPGA Texas State Open) – 3+ yrs.
- PGA|PGM 3.1 Level 2 Associate Program – Executive Management. 2026
- Operations 36 – Certification (Pending).
- American Development Model: Teaching and Coaching Certification.
- PGA Players Ability Test (PAT) re-qualification. 2026-2027

PGA|PGM 3.1 Associate Program, PGA of America Frisco, Texas **(PGA Associate Level 1-2)** 2024 – Present

Golf Operations Level 1-2

- PGA|PGM Associate Program Levels 1-2 Business Planning Work Products. 2025 - 2026
- PGA Headquarters Frisco, Texas PGA Pro Teaching and Coaching Seminars. 2025
- NTPGA Cascades Texas State Open Starter. 2025 - 2026
- PING Academy and Titleist University Certified Club Fitting Professional.
- Knowledge with PGA Superstore Large-scale Pro Shop Retail POS and USGA/GHIN Handicap.
- Knowledge of Golf Operations Software Applications.
- Promoted statewide product training seminar clinics with personalized interactions and promotions.
- Extensive regulatory compliance and safety training in other market sectors.

Tournament Operations and Fleet Management Level 1

- PGA|PGM Associate Program Levels 1 Tournament/Fleet Mgmt. Work Products. 2025 - 2026
- Participated in 4-man Scramble East Texas Geological Society Golf Tournament cradle to grave.
- Knowledge of Tournament planning, scheduling, budgeting and software application.

Golf Resume of Dennis J. Savoie Conti.

Player Engagement Level 1

- PGA|PGM Associate Program Levels 1 Player Engagement Work Products. 2025 - 2026
- PGA Coach American Development Model: Teaching and Coaching Certification Model.
- PGA|PGM Teaching and Coaching Cascades CC Member – Witnessed by Rob Shields PGA.
- Benny Passons PGA, Rob Shields, PGA; Scott Warner, PGA; Bob Mimms, PGA, Seth Glasco, Nicklaus-Flick; John Sikes, PGA and John Kursel, PGA GolfTech PGA Pros and Mentors.
- Use Foresight Launch Monitoring and Trackman technology systems both indoors and outdoors.
- Engaged in private range Teaching and Coaching Lessons.
- Created statewide customer product seminar clinics, demonstrations and learning materials.

Retail Pro Shop POS; Promotion, and Pricing Strategies Level 1-2

- PGA|PGM Associate Program Levels 1-3 Business Planning Work Products and Seminars 2026
- PGA Tour Superstore Dallas, Texas (Golf Club Fitting Associate) 2017
  - Increased golf OEM equipment POS sales by 10-15%.
  - Customer services, solution selling techniques and custom fitting of golf equipment.
  - Bay ball flight simulation software and launch monitors.
  - Custom club and putter fitting specifications from club head to shaft to grip specifications.
  - Inventory control, zoning and merchandising of All club manufacturing products (PING, Titleist, TaylorMade, Callaway, etc.).

Executive Management, Leadership, Organizational, Operational and Human Resources Level 2

- PGA|PGM Associate Program Levels 2 & 3 Executive Management Track. 2026
- Leadership and supervisory roles overseeing high-level programs, projects, products and people within aerospace, telecommunications, social media, and high-technology corporations.
- Domestic/International wireless In-building Program Deployment for a Social Media Fortune 100 Firm.

Strategic Planning and Business Planning

- PGA|PGM Associate Program Levels 1-3 Business Planning Work Products. 2025 - 2026
- Budgeting Fortune 500 Business Case Analysis (P/L) for Product Deployment and Product. Development for Senior Management and Merger and Acquisition for Angel Investments.
- LROP Strategic Planning and Product Marketing Planning for Senior Management.

Marketing - Product, Placement, Pricing and Promotion (4Ps)

- PGA|PGM Associate Program Levels 2 -3 Marketing Work Products. 2026
- Flagship National Product Deployment and Marketing Campaigns for Broadband Technology.
- Xerox Solution Selling Skills and Account Development Skills.

Corporate Resume of Dennis J. Savoie

Corporate Career – Retirement (1980 – 2020)

The Boeing Company, Martin Marietta Manned Space Systems, McDonnell Douglas (NASA and Defense Programs); Facebook, Corning, Verizon, AT&T and Nokia (4G/5G Cellular Programs & Projects), CenturyTel, Texas Instruments, Tektronix (Broadband, Test/Measurement Instrumentation & Semiconductor Products); and Sphere Consulting Group (1099 Wireless/Merger/Acquisition Projects etc.).

Multiple leadership and supervisory roles: programs, projects, products and people within aerospace, telecommunications, social media, high-technology corporation and consulting environments.

- Product managed national flagship terrestrial broadband DSL deployment and budget for 21 states.
- Program managed Federal Gov't DARPA AI/KBS $1 M IRAD aerospace win on a NASA facility.
- Proposal Managed NASA Lunar-Mars (i.e. Travel/Exploration Space-X) Science Engineering proposal.
- Program managed ablative NASA technology transfer commercial business units on a NASA facility.
- Project managed inbuilding cellular projects for NFL/SEC venues and world-wide social media venues.
- Project managed NEW 4G/5G advanced technology and cellular projects for the State of Texas.
- Products managed by C5x semiconductor products and deployment nationally.
- Account managed development strategies for 5-state regions ranked 60:150 engineers nationwide.
- Managed business case analysis for terrestrial and non-territorial broadband technologies.
- Program managed NASA Space Station technology integration for NASA Headquarters program.
- Managed angel investment merger and acquisition efforts for a wireless WIFI company buy out.
- Project quality engineering Sneak Circuit & Failure Modes Effects for NASA and Defense programs.
- Product management and product development of wireless handheld Wi-Fi mobile barcode products.
- Created business case analysis (P&L) for senior management and budgeting acceptance and approval.
- Business development and creation of T&C seminar clinics in 5 states for technology products.
- Financed College of Engineering education employed with telecom and manufacturing firms.
- Selling, Account Development, Project/Proposal Management and Value Engineering certifications.
- Product Management and Product Development, Product Marketing and Advertising experience.
- Program managed NEW inbuilding 4G/5G DAS Cellular for Facebook domestically and worldwide.
- PGA | PGM Associate Program July 9, 2024, PGA of America Qualifying to Level 1 Acceptance.

University Education (1971 – 2023)

- Golf Biomechanics Coursework, Texas Women's University Golf Lab, Denton, Tx. (Dr. Kwon PhD)
- Bachelor of Science in Electrical Engineering, University of Louisiana, Lafayette, LA. (Graduate)
- Bachelor of Science in Business Administration, University of Houston, Houston, TX. (Pending)
- Associate in Industrial Technology, T. H. Harris Community College, Lafayette, LA. (Graduate)
- High School, Telecommunications Major, Acadiana High School, Lafayette, LA. (Graduate)